

# OnePartner HIE leverages Allscripts dbMotion to forge collaboration and population health informatics

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## Innovative technology platform will connect healthcare providers and improve coordination and delivery of high quality patient-centered care

CHICAGO, June 13, 2013 /PRNewswire/ -- OnePartner Health Information Exchange (HIE) has extended its partnership with Allscripts (NASDAQ: MDRX), adding the dbMotion ™ platform to support the HIE's growth. The addition of dbMotion's capabilities will enhance the ability of healthcare providers who participate in the exchange to communicate with one another to manage population health and enhance the care provided to patients. Allscripts acquired dbMotion in March 2013.

OnePartner HIE is a physician-owned and physician-led health information exchange fostering the electronic exchange of health-related information across the care continuum for the purpose of strengthening provider collaboration to improve quality care and patient outcomes. With the addition of the dbMotion platform, any provider participating in the OnePartner HIE will have the reporting capabilities and improved connectivity to provide proactive, highly-coordinated and patient-centered care. This partnership will help enable a smooth transition for providers as the industry moves from fee-for-service to accountable care, or fee-for-value, forging bonds with healthcare partners to more efficiently develop the population health and informatics necessary for today's healthcare market.

OnePartner HIE is available to healthcare providers and Accountable Care Organizations (ACO) nationwide. OnePartner is proud to be the exclusive HIE for Qualuable Medical Professionals, an ACO in Northeast TN and Southwest VA designated by the Centers for Medicare and Medicaid Services (CMS) and participating in the Medicare Shared Savings Program (MSSP). This ACO provides more than 500 physicians with connectivity to secure patient data all hosted at the OnePartner Advanced Technology and Applications Center (ATAC), North America's first Tier III commercial data center.

One of the Qualuable participants, Holston Medical Group (HMG) has been an Allscripts client since 1996. HMG is a diversified group of nearly 150 primary care physicians, specialists and mid-level providers and is one of over 55 independent physician groups collaborating through participation in Qualuable to create value through gained efficiencies and shared savings.

"We are excited about the opportunity to connect with more of our fellow medical colleagues from various practices and groups through the OnePartner HIE with the dbMotion platform," said HMG President and CEO Scott R. Fowler, JD, MD. "The OnePartner HIE with the dbMotion platform will help us improve population health and push forward quality initiatives leading to higher quality, lower cost healthcare."

The dbMotion platform organizes data captured by disparate health information technologies across the OnePartner HIE and connects more than 700 physicians. OnePartner and dbMotion will allow providers to access consolidated patient information within their existing workflows in their preferred format rather than exiting one application and logging into another, providing a more seamless flow of information at the point of care. OnePartner also offers consultation services to smaller physician practices, helping them align with data analytics and lab services in addition to HIE and off-site data warehousing at the Tier III OnePartner ATAC data center.

"Allscripts solutions are enhancing multiple aspects of electronic connectivity in healthcare," said Paul M. Black, President and Chief Executive Officer of Allscripts. "Our technology will enable caregivers and patients alike to better connect with each other, coordinate care, and manage population health."

### **About Allscripts**

Allscripts (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a Connected Community of Health<sup>TM</sup> for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit <a href="www.allscripts.com">www.allscripts.com</a>, <a href="www.allscripts.com">Twitter</a>, <a href="www.youTube">youTube</a> and <a href="www.allscripts.com">It Takes A Community: The Allscripts Blog</a>.

## **About OnePartner HIE**

OnePartner HIE is a private physician-owned, physician-led health information exchange (HIE) facilitating the mobilization of healthcare information electronically across organizations and among disparate healthcare information systems. With a goal of accelerating access to clinical data to provide safer and more timely, efficient, effective and equitable patient-centered care, OnePartner HIE allows for continuity of care between multiple healthcare providers creating efficiency and connectivity for the benefit of patients throughout the region. For more information visit <a href="https://www.onepartnerhie.com">www.onepartnerhie.com</a>.

## **About Qualuable Medical Professionals**

Qualuable Medical Professionals is an Accountable Care Organization (ACO) championing a patient-centered approach to care and promoting collaboration among healthcare providers of Northeast Tennessee and Southwest Virginia. Working together and with Medicare, sharing information and responsibility, Qualuable is utilizing best practice protocols and pathways to significantly improve not only the health of those the patients they are privileged to serve but the overall health of their communities.

### **About HMG**

Since Holston Medical Group's founding in 1977, the HMG "Family of Care" has grown from a handful of family practitioners to a comprehensive, diversified group of nearly 150 primary care physicians, specialists and mid-level providers, known throughout the nation as a leader in electronic medical record utilization, clinical research and integrated health management. As one of the most respected physician-led, multi-specialty groups in the southeastern United States, HMG is proud of a rich history of excellence.

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#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that our current initiatives focused on product delivery, client experience, streamlining our cost structure, and financial performance may not be successful, which could result in customer attrition; the impact of the realignment of our sales and services organization; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that we will not achieve the strategic benefits of the merger (the "Eclipsys Merger") with Eclipsys Corporation (Eclipsys), or other companies that we have purchased or that the Allscripts products will not be integrated successfully with these other companies products; competition within the industries in which we operate, including the risk that existing clients will switch to products of competitors; failure to maintain interoperability certification pursuant to the Health Information Technology for Economic and Clinical Health Act, with resulting increases in development and other costs for us and possibly putting us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; we may incur costs or customer losses relating to the standardization of our small office electronic health record and practice management systems that could adversely affect our results of operations; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; errors or similar problems in our software products or other product quality issues; the outcome of any legal proceeding that has been or may be instituted against us and others; compliance obligations under new and existing laws, regulations and industry initiatives, including new regulations relating to HIPAA/HITECH, increasing enforcement activity in respect of anti-bribery, fraud and abuse, privacy, and similar laws, and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the continued implementation and ongoing acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009, as well as elements of the Patient Protection and Affordable Care Act (aka health reform) which pertain to healthcare IT adoption, including uncertainly related to changes in reimbursement methodology and the shift to pay-for-outcomes; maintaining our intellectual property rights and litigation involving intellectual property rights; legislative, regulatory and economic developments; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; breach of data security by third parties and unauthorized access to patient health information by third parties resulting in enforcement actions, fines and other litigation. See our Annual Report on Form 10-K/10K-A for 2012 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

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