



Allscripts Announces 2013 Client Excellence Award Winners

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Clients recognized for innovative use of technology to manage population health programs and achieve better patient and quality outcomes

CHICAGO, Aug. 21, 2013 /PRNewswire/ -- [Allscripts](#) (NASDAQ: MDRX) announced the winners of its Client Outcomes Excellence Awards this morning as part of the kickoff to the [2013 Allscripts Client Experience \(ACE\)](#) user conference at Chicago's McCormick Place. Bronx-Lebanon Hospital Center, Blessing Hospital and Elmwood Hospital were all recognized for innovative use of technology to manage their shift towards value-based care. Additionally, Kenneth Waters from Eastern Nephrology Associates, PLLC also received the award for Community Stakeholder Excellence for improving client outcomes through improved patient engagement.

In its ongoing effort to support value-based care and enhance its clients' population health management capabilities, Allscripts recognized hospitals and physician group practices that have adopted Allscripts innovative solutions to enhance their quality metrics and improve patient outcomes as they shift from volume to value-based care.

"Today we are proud to honor our clients whose have collaborated with Allscripts to innovate and move the needle toward value-based care and better population health management," said Paul M. Black, President and Chief Executive Officer of Allscripts. "We operate in a dynamic space, one that continues to present new challenges daily as we navigate the transition to value-based care. With our clients as partners in the process, Allscripts will continue to focus on our clients' needs for tools to help them reduce healthcare costs, improve health outcomes and obtain better quality metrics."

Client Outcomes Excellence Award Winners

Bronx-Lebanon Hospital Center – Clinical

Bronx-Lebanon was recognized for its management of diabetes and other chronic conditions and for its implementation of a paperless opt-out HIV screening protocol, both of which have helped the Center enhance patient engagement and improve overall quality. By using Allscripts Sunrise Clinical Manager Electronic Health Record as a guide, not a taskmaster, Bronx-Lebanon's doctors were able to efficiently access patient information in an easier and timelier manner, helping improve patient outcomes. Patients also felt more empowered and engaged in their own care planning. By implementing these solutions into the planning process, Bronx-Lebanon was able to enhance overall operational efficiency and is better prepared to manage the transition to value-based care.

Blessing Hospital – Financial

Blessing Hospital used various Sunrise tools to decrease denials and increase clean claim rates, among other achievements. The Hospital took a strategic approach to achieve these outcomes and now enjoys a more accurate registration process, reduction in overbooking of resources and the ability to hold patient accounts that meet specific criteria. The Hospital took a strategic approach to achieve these outcomes -- by using Allscripts financial management solutions across its revenue cycle. Using these solutions enabled Blessing to implement a more accurate registration process, reduce overbooking of resources and hold patient accounts that meet specific criteria. These changes have helped the Hospital enhance its quality metrics and improve patient outcomes, as part of its value-based care model.

Elmwood Hospital – Connectivity

After going live with Allscripts Professional EHR, Elmwood Health Center (EHC) was able to drastically enhance its care coordination and communications. Within a year, EHC attained the prestigious Patient Centered Medical Home (PCMH) Level 3 status – the most recognized model for transforming primary care practices into medical homes. EHC is now looking to renew and further upgrade its PCMH status – a process that has been smoother because Allscripts Professional improved the Center's ability to document and report for Diabetes Recognition and PCMH Level 3. EHC was one of the first practices chosen by Western New York's RHIO HEALTHeLINK to implement an EHR and it is the first and only Allscripts practice in this group. EHC's innovation and enhanced patient outcomes have also placed the Center at the forefront of the health information exchange movement.

Community Stakeholder Excellence Award

Kenneth Waters, Eastern Nephrology Associates, PLLC

Kenneth Waters helps other clients daily on the Allscripts ClientConnect message boards by providing answers, guidance, submitting enhancement requests, providing suggestions and feedback and linking individuals to helpful discussions and ideas. As a regular participant in the Clinical Forums, Waters provides Allscripts with issues and concerns, constructive criticism, both online and offline that have helped the company not only improve client services, but also improve its line of products and solutions. Since 2010, Waters has led 1,650 online discussions that have engaged Allscripts clients and enhanced the company's service lines.

About Allscripts

[Allscripts](#) (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health™* for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit www.allscripts.com, [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

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Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or

developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that our current initiatives focused on product delivery, client experience, streamlining our cost structure, and financial performance may not be successful, which could result in declining demand for our products and services, including attrition among our existing customer base; the impact of the realignment of our sales and services organization; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risks that we will not achieve the strategic benefits of the merger with Eclipsys Corporation (Eclipsys) or our acquisition of dbMotion, Ltd. (dbMotion), or that the Allscripts products will not be integrated successfully with the Eclipsys and dbMotion products; competition within the industries in which we operate, including the risk that existing clients will switch to products of competitors; failure to maintain interoperability certification pursuant to the Health Information Technology for Economic and Clinical Health Act (HITECH), with resulting increases in development and other costs for us and possibly putting us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; any costs or customer losses we may incur relating to the standardization of our small office electronic health record and practice management systems that could adversely affect our results of operations; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; errors or similar problems in our software products or other product quality issues; the outcome of any legal proceeding that has been or may be instituted against us and others; compliance obligations under new and existing laws, regulations and industry initiatives, including new regulations relating to HIPAA/HITECH, increasing enforcement activity in respect of anti-bribery, fraud and abuse, privacy, and similar laws, and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the continued implementation and ongoing acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009, as well as elements of the Patient Protection and Affordable Care Act (aka health reform) which pertain to healthcare IT adoption, including uncertainty related to changes in reimbursement methodology and the shift to pay-for-outcomes; maintaining our intellectual property rights and litigation involving intellectual property rights; legislative, regulatory and economic developments; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; breach of data security by third parties and unauthorized access to patient health information by third parties resulting in enforcement actions, fines and other litigation. See our Annual Report on Form 10-K/10K-A for 2012 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

(Logo: <http://photos.prnewswire.com/prnh/20100901/CG58147LOGO>)

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