



Independent Physicians and Practices Choose Allscripts for ACOs, Value-Based Care

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Physician Practices Across the Nation Are Using Allscripts for Value-Based and Accountable Care Solutions

CHICAGO, April 14, 2015 (GLOBE NEWSWIRE) -- Several physicians and practices have selected Allscripts (Nasdaq:MDRX) for IT solutions and analytics services that help them succeed with value-based care and reimbursement models, including the full formation of accountable care organizations (ACO) leveraging the company's Value-based Care Services from the Professional Physicians Business.

[Jeffery Campbell, MD](#), in Louisville, Ky., selected Allscripts to provide a full value-based care service offering, including the establishment of a new ACO. Additional services will include marketing the client's services, recruiting additional providers into the ACO, using analytics to potentially identify and recruit providers' Medicare patient population to enable more fee-for-service revenue, and providing a marketing arm to drive additional revenue into the client's ancillary businesses.

[South East Rural Physician Alliance](#) (SERPA) in Crete, Neb., selected Allscripts to provide analytics that are expected to lead to improved patient care and reduced costs. Together, these solutions will provide both financial and clinical analytics and real-time, point of care clinical data. Joseph Miller, MD, Plum Creek Medical Group, CMO, SERPA said, "After 29 years of practice, this is why I got into medicine."

[Choice Medical Group](#), a dedicated Independent Physicians Association (IPA) in Apple Valley, Calif., selected Allscripts to provide analytics to stratify risk in its patient population. Allscripts will supplement the client's existing patient outreach and coordination through engagement programs, integrating into the client's existing care model.

[Chico Immediate Care](#), in Chico, Calif., selected Allscripts to form a new ACO with a stable Medicare population. The client intends to use Allscripts to serve as a partner in facilitating its transition from fee-for-service to a value-based care delivery model of healthcare.

"As the healthcare industry prepares for shifting payment models, physician practices are exploring new solutions and services that can take them from fee-for-service to fee-for-value," said Steve Lalonde, Senior Vice President and General Manager, Professional Physicians Business, Allscripts. "We can help our clients make this shift today. By combining Allscripts' proven health information technology solutions with Value-based Care Services, our clients can realize the benefits of ACOs and the financial impact of using analytics to participate in new reimbursement models."

Having a solid foundation on which to build a value-based care model is critical. Allscripts Professional™ EHR suite provides leading IT solutions for clients' EHR, Practice Management, Revenue Cycle Management, and patient engagement solutions. [Learn more](#) about ACOs and the Allscripts approach to value-based care.

About Allscripts

Allscripts (Nasdaq:MDRX) is a leader in healthcare information technology solutions that advance clinical, financial and operational results. Our innovative solutions connect people, places and data across an Open, Connected Community of Health™. Connectivity empowers caregivers to make better decisions and deliver better care for healthier populations. To learn more, visit www.allscripts.com, [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

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