
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) June 24, 2004

ALLSCRIPTS HEALTHCARE SOLUTIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

000-32085
(Commission
File Number)

36-4392754
(IRS Employer
Identification No.)

2401 Commerce Drive, Libertyville, Illinois

60048
(Zip Code)

Registrant's telephone number, including area code 847-680-3515.

N/A

(Former name or former address, if changed since last report)

ITEM 9. Regulation FD Disclosure.

Attached as Exhibit 99 hereto is an investor presentation dated June 2004, which is incorporated herein by reference.

This information is being furnished pursuant to Item 9 of this Report and shall not be deemed to be “filed” for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section and will not be incorporated by reference into any registration statement filed by Allscripts Healthcare Solutions, Inc. under the Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference. This Report will not be deemed an admission as to the materiality of any information in this Report that is being disclosed pursuant to Regulation FD.

Please refer to page 2 of Exhibit 99 for a discussion of certain forward-looking statements included therein and the risks and uncertainties related thereto.

ITEM 7. Financial Statements, *Pro Forma* Financial Information and Exhibits.

(c) Exhibits:

99 Investor Presentation dated June 2004

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ALLSCRIPTS HEALTHCARE SOLUTIONS, INC.

Date: June 24, 2004

By: _____ /S/ WILLIAM J. DAVIS

William J. Davis
Chief Financial Officer

EXHIBIT INDEX

The following exhibit is filed herewith:

Exhibit No.

99

Investor Presentation dated June 2004.



June 2004

Safe Harbor

This presentation may contain forward-looking statements about Allscripts Healthcare Solutions that involve risks and uncertainties. These statements are developed by combining currently available information with Allscripts' beliefs and assumptions. Forward-looking statements do not guarantee future performance. Because Allscripts cannot predict all of the risks and uncertainties that may affect it, or control the ones it does predict, Allscripts' actual results may be materially different from the results expressed in its forward-looking statements. For a more complete discussion of the risks, uncertainties and assumptions that may affect Allscripts, see the Company's 2003 Annual Report on Form 10-K, available at www.sec.gov.

What We Do & Who We Are . . .

We Provide

Clinical Software, Connectivity & Information Solutions To Physicians

- 330 Employees
- Public (Nasdaq: MDRX)
- Financial Strength
 - No Debt
 - \$53 Million in Cash Reserves
 - \$105 Million in 2004 Revenue
 - Diversified/Multiple Revenue Streams
 - The Leader in High Growth Markets
- Culture
 - Fast Moving, Client-Focused and Innovative

Executive Team

- Glen E. Tullman – Chairman and Chief Executive Officer
- Bill Davis – Chief Financial Officer
- Lee Shapiro – President
- Joe Carey – Chief Operating Officer

Our Vision

To Become an Indispensable Part of the Way Physicians
Practice Medicine



Why?

Physicians Control 80% of a \$1.6 Trillion Annual Spend

Our Solutions

Automation

 **TouchWorks™**
Allscripts Healthcare Solutions

TouchScript.NET™


A BUSINESS UNIT OF AHS




Allscripts
Healthcare Solutions

Information/
Communication



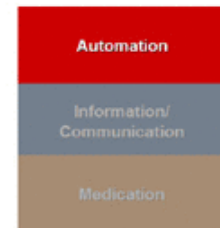
Medication

Allscripts Direct™

Automation: EMR Market Opportunity

- \$5 Billion Market
- The Market Has “Tipped”
 - < 25% Penetration of Mid to Large Size Groups
 - 50% of Groups Purchasing in Next 18 Months*
- What Changed?
 - Tools & Technology Is Better
 - Physician's Willingness
 - Trends
 - Results (Proven, Measurable ROI)

Market has Crossed the Chasm



* source: PricewaterhouseCoopers

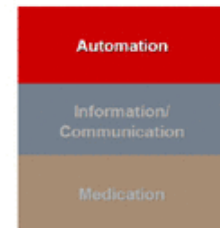
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Allscripts
Healthcare Solutions

Automation: TouchWorks EMR - Competitive Advantages



- IDX Relationship Provides Preferred Access to 70% of Large Groups
- Modular Approach Yields Fast Adoption and ROI
- Customer Success (\$20K Savings per MD)

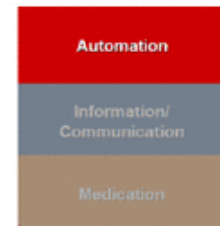


Automation: TouchWorks EMR - Results

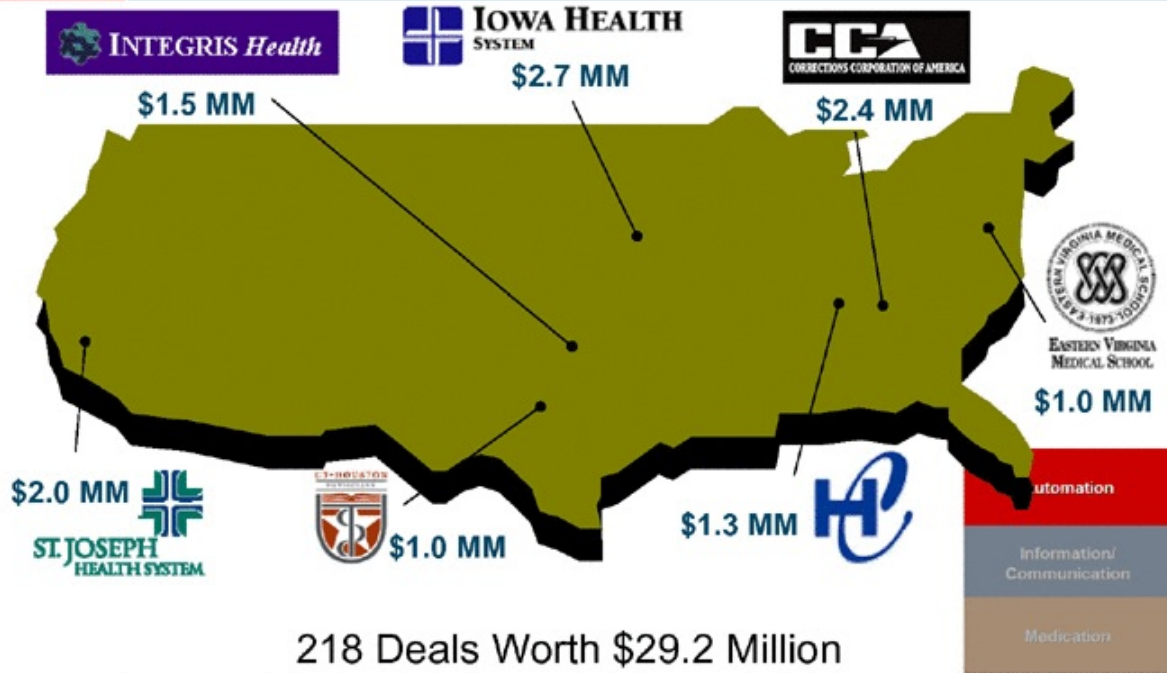


- Sales Growth In Excess of 52%
- Ranked #1 in KLAS for Ambulatory EMR Report
- 96% of Clients Would Recommend TW
- CUMC Saves \$1,000,000 in One Year

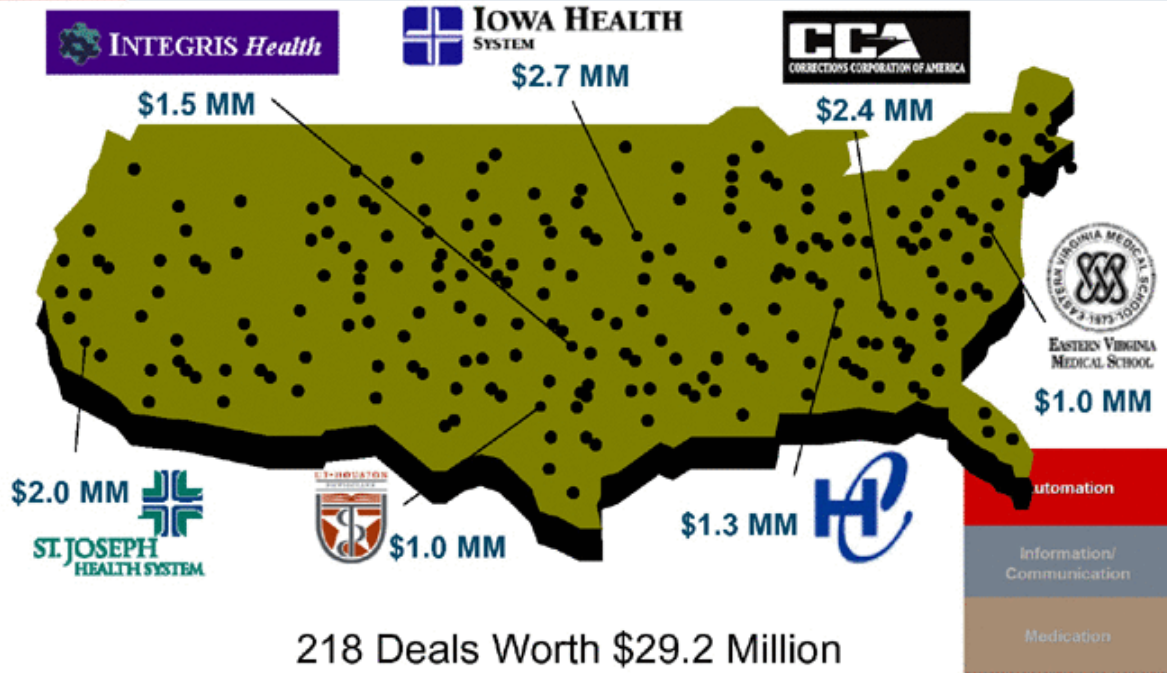
- **Awards:** TEPR
TETHIC
Patient Safety
Microsoft HUG MD of Year
AC Group 5-Star Rating



Automation: TouchWorks EMR - Results



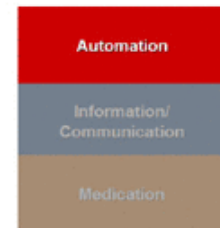
Automation: TouchWorks EMR - Results



218 Deals Worth \$29.2 Million

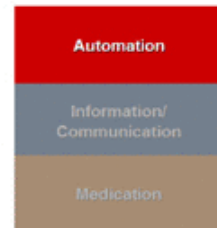
Automation: e-Prescribing Market Opportunity

- Significant backing from payors
 - federal government
 - managed care
- Impact proven and understood
 - Increased use of generics, medications on formulary
 - Impact on patient safety
- Entry point to broader opportunity
 - To transactions
 - To upgrade in future to IMPACT.MD and TouchWorks



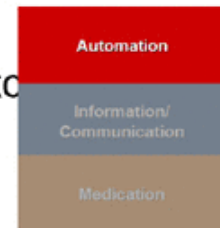
Automation: TouchScript.NET™ eRx - Overview

- Most widely used e-Rx solution
- #1 Volume of Rx's to RxHub
- .NET version recently launched with Microsoft, HP, Cisco, Cag Gemini
- Features:
 - Sends Rx from exam room directly to pharmacy using Pocket PC
 - Instant access to drug interactions and contraindications, dosing information, and insurance formulary status
 - Phone calls to and from pharmacies are reduced or eliminated (live with SureScripts)



Automation: TouchScript.NET™ eRx – WellPoint/Microsoft

- One of only two vendors selected
- TouchScript™ available at no charge for 12 months to select Wellpoint physicians
- Started as handheld wireless, may expand into desktops as well
- California, Georgia, Missouri and Wisconsin
- WellPoint is also offering substantial discount to remainder of its network physicians



Information/Connectivity - Opportunity

- The Opportunity
 - Pharma Industry Marketing Spend = \$15 Billion/Year
 - Current Market for Online Product Education ~\$250mm
- The Pharma Challenge
 - Goal = Educate/Influence ~ 200,000 HVP's
 - Challenge = HVP's Crunched For Time
 - 43% of Pharma Detail Calls End at Receptionist
 - 50% of Detail Calls Last < 2 Minutes

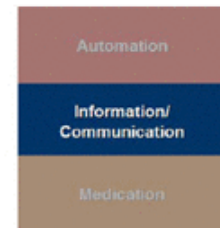
Automation

Information/
Communication

Medication

Information/Communication: Physicians Interactive - Results

- Pioneer/Leading Provider of e-Detailing and Other Online Solutions
- Blue Chip Client Base
 - 39 Pharmaceutical, Biotech & Medical Device Companies
 - 8 of Top 10 Pharmaceutical Companies
- More Programs Delivered
 - 350 Programs for 90 Brands
 - 59 International Programs in 8 Countries
- Significant Footprint with Physicians
 - 60,000 Unique Physician Participants in U.S.
 - > 250,000 Educational Sessions Completed



Medication: Allscripts Direct - Results



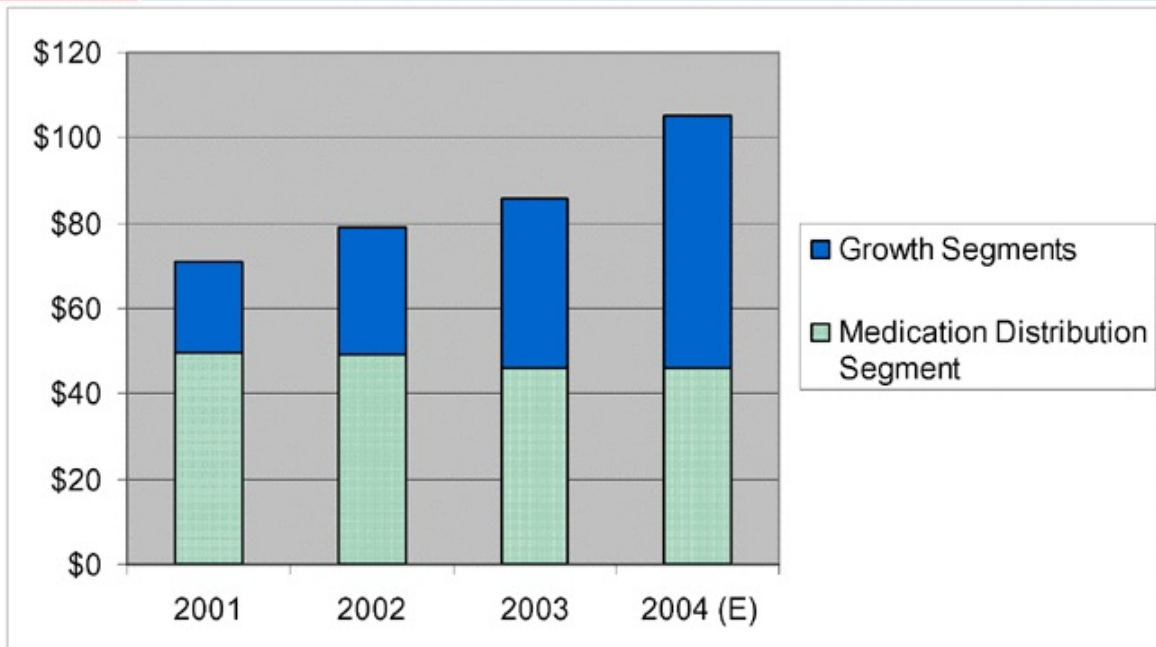
- Legacy Business
- Continued Increases In Gross Margin
- Strength in Occupational Health Centers
- Strength in Employers On-Site Delivery

Automation

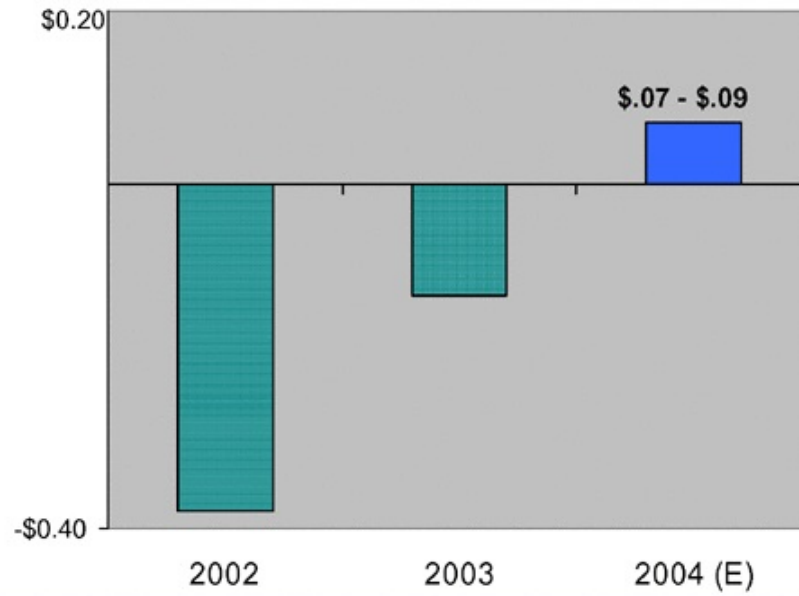
Information/
Communication

Medication

Financial Overview: AHS Revenue Growth Expected to Continue



Financial Overview: Translating into Positive EPS Growth



Financial Overview:
Backlog as of March 31, 2004 (in millions)

\$50.9 Million



Financial Overview: Financial Position as of March 31, 2004 (in millions)

Cash and Marketable Securities	\$53.3	 No Debt
Accounts Receivable, Net	\$17.3	
Other Assets	<u>\$39.7</u>	
Total Assets	<u>\$110.3</u>	
Accounts Payable & Accrued Liabilities	\$14.8	
Deferred Revenue	\$10.4	
Other Liabilities	<u>\$0.3</u>	
Total Liabilities	\$25.5	
Stockholders' Equity	<u>\$84.8</u>	
Total Liabilities & Stockholders' Equity	<u>\$110.3</u>	

Summary

- Physician-Centric
- Competitive Advantage In Key Markets
- Leadership Position in All Businesses
- Strong Sales Momentum in Growing Markets
- Strong Financial Position
- People

Bottom Line

Well Positioned for Growth and Sustained Profitability



Allscripts Healthcare Solutions